# Australia Small Cap Income Unit Class TAMIM Fund



At 31 January 2025



Dear Investor,

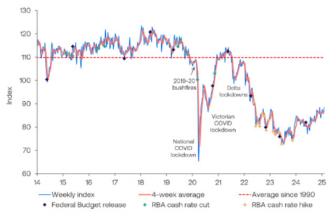
We provide this monthly report to you following conclusion of the month of January 2025.

The TAMIM Small Cap Fund achieved a net return of +0.87% for the month, versus the Small Ords which was up +4.59%.

Over the last 12 months the fund is up +21.33% net of fees versus the Small Ords up +12.33%.

Stocks performed well during the month driven by optimism from the Trump inauguration and the pro business policies of this incoming administration. In Australia, consumer optimism is improving but still below historical norms, yet most economists are forecasting rate cuts in February or March. We view any rate cut as very positive for local equity markets and especially small/mid caps.

#### Consumer confidence rose 2.5pts last week



Source: ANZ-Roy Morgan, ANZ Research

With US markets finishing the month well, Bulls have reason to smile - historically, when the S&P500 index rises more than +2% in January, it's a good omen. Since 1951, such starts have led to average annual returns of 18.4%, with positive years being 88% of the time. Let's hope this trend continues.

### **Key Facts**

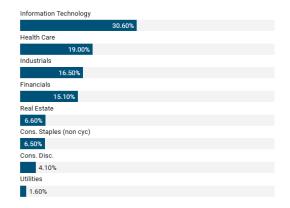
Investment Structure:	Unlisted unit trust	
Minimum investment:	A\$100,000	
Applications:	Monthly	
Redemptions:	Monthly, with 30 days notice	
Unit pricing frequency:	Monthly	
Distribution frequency:	Semi-annual	
Management fee:	1.25% p.a.	
Performance fee:	20% of performance in excess of hurdle	
Hurdle:	Greater of: RBA Cash Rate + 2.5% or 4%	
Lock up period:	Nil	
Buy/Sell Spread:	+0.25%/-0.25%	
Exit fee:	Nil	
Administration & expense recovery fee:	Up to 0.35%	
APIR code:	CTS8008AU	

#### **NAV**

	Buy Price	Mid Price	Redemption Price
AU\$	\$1.7881	\$1.7836	\$1.7792

#### **Portfolio Allocation**

Equity	95.40%
Cash	4.60%



#### Portfolio Performance

Inception: 1/1/2019	1 month	1 year	3 years (p.a.)	5 years (p.a.)	Since inception (p.a.)	Since inception (total)
Small Cap Income	0.87%	21.33%	4.50%	7.66%	12.55%	105.32%
<b>ASX Small Ords</b>	4.59%	12.33%	3.10%	4.25%	7.41%	54.50%
Cash	0.36%	4.35%	3.29%	2.03%	1.87%	11.90%

Note: Portfolio returns are quoted net of fees. Returns shown for longer than 1 year (other than "Since inception (total)") are annualised. The information provided in this factsheet is intended for general use only. The information presented does not take into account the investment objectives, financial situation and advisory needs of any particular person nor does the information provided constitute investment advice. Under no circumstances should investments be based solely on the information herein. Please consider our Information Memorandum and Services Guide before investing in any of our products. Past performance is no guarantee of future returns. Returns displayed in this document are unaudited. For wholesale and sophisticated investors only. ASX Small Ords refers to the S&P/ASX Small Ordinaries Index.

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### At 31 January 2025

A Good Start To 2025 Could Mean The Bull Continues

	S	&P 500 Index Returns		
Year	January YTD Return	Final 11 Months of the Year	Calendar Year	
1951	6.0%	9.7%	16.3%	
1954	5.1%	38.0%	45.0%	
1958	4.3%	32.4%	38.1%	
1961	6.3%	15.8%	23.1%	
1963	4.9%	13.3%	18.9%	
1964	2.7%	10.0%	13.0%	
1965	3.3%	5.6%	9.1%	
1967	7.8%	11.4%	20.1%	
1971	4.2%	6.4%	10.8%	
1975	12.3%	17.2%	31.5%	
1976	11.8%	6.5%	19.1%	
1979	4.0%	8.0%	12.3%	
1980	6.7%	17.9%	25.8%	
1983	3.3%	13.5%	17.3%	
1985	7.4%	17.6%	26.3%	
1987	13.2%	-9.9%	2.0%	
1988	4.0%	8.0%	12.4%	
1989	7.1%	18.8% 21.3% -4.6% 30.9% 18.5%	27.3%	
1991	4.2%		26.3%	
1994	3.3%		-1.5% 34.1% 20.3% 31.0% 19.5% -13.0% 13.6% 0.0% 29.6% -6.2% 28.9%	
1995	2.4%			
1996	3.3%			
1997	6.1%	23.4%		
1999	4.1%	14.8%		
2001	3.5%	-16.0%		
2006	2.5%	10.8%		
2011	2.3%	-2.2%		
2012	4.4%	8.7%		
2013	5.0%	23.4% -11.2%		
2018	5.6%			
2019	7.9%	19.5%		
2023	6.2%	17.0%	24.2%	
2025	2.7%	?	?	
	Average	12.3%	18.4%	
	Median	13.4%	19,3%	
	% Higher	84.4%	87.5%	
erage Year				
	Average Posted on	8.1%	9.5%	
	Median SABELN		12.3%	
	% Higher	76.0%	72.0%	
ne: Carron Invest	ment Research, FactSet 1/31/2025		CARSO	

So the question remains are markets overvalued? In the case of the US market and valuations, there's no doubt the 10 largest stocks PE ratio is high. Looking back at the internet boom during the dot com bubble, and similar to that the 10 largest stocks then had a high PE ratio although today these stocks have much higher earnings than those in the earlier boom, given their market weight is much higher now.

Another significant difference today is that the remainder of the market, the other 490 stocks in the S&P500, the PE ratio is not very high, and in fact trading below the long term average of the market. Looking back at the dot com boom whereas the PE was high for the broader market and not just the 10 largest stocks.

Figure 4: S&P500, PE ratios, 10 largest stocks and the other 490 constituents\*



Source: SBP, Refinitiv, Canaccord Genuity

PE ratios are on 12 month forward consensus earnings

And this is also the case globally, with other markets not having high PE ratios currently, arguably in part because they don't have the same world leading tech stocks as the US. This is in stark contrast to the dot com bubble whereas global stocks had high PE ratios during the internet boom.

So to summarise it seems to us that over valuations are more confined this time around to a handful of stocks in a specific sector, and any correction in these stocks, might not affect global markets as broadly as in the past.

Figure 5: International equities, PE ratios, US and other markets\*



"PE ratios are on 12 month forward consensus earnings

Finally we provide a brief commentary on portfolio updates during the month in the portfolio section of the report. We look forward to providing further updates in our next monthly report in March following the February results season.

Sincerely yours,

Ron Shamgar and the TAMIM Team.

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At 31 January 2025

#### **Portfolio Highlights:**

**Praemium (ASX: PPS)** reported Q2 highlights during the month with some strong momentum in the business and new clients signed that will drive continued FUM flows to the business next 12 months. Highlights include:



Total funds under administration (FUA) of \$62.1 bn (31 December 2023: \$48.3 bn, up 29%). PPS's next generation IDPS Spectrum achieved quarterly gross and net inflows of \$69m, almost wholly in the month of December 2024, contributing FUA of \$72m for the quarter.

Platform \$30.2 bn (31 December 2023: \$22.9 bn, up 32%

- Spectrum \$72m
- Separately Managed Accounts (SMA) \$12.5 bn (31 December 2023: \$10.3 bn, up 20%)
- Powerwrap \$13.5 bn (31 December 2023 \$12.5 bn, up 8%)
- OneVue \$4.2 bn (\$4.1 bn at 15 April 2024 acquisition)

Quarterly net inflows of \$371m (quarter to 30 September 2024: \$139m)

- Spectrum net inflows of \$69m
- SMA net inflows \$261m (quarter to 30 September 2024: \$165m)
- Powerwrap net inflows \$78m (quarter to 30 September 2024: net outflow \$60m)
- OneVue net outflows \$37m (quarter to 30 September 2024: net inflow \$34m)

PPS share price has more than doubled since we took a position last year. We took the opportunity to take profits in the stock as the share price reached our short term valuation target. We maintain a smaller position heading into the February results period where we will reassess our position.

**BSA Ltd (ASX: BSA)** is a small contractor to the NBN, Foxtel and Smart metering markets in Australia. During the quarter key highlights include:



- BSA delivered Q2 FY2025 revenue of \$71.4 million, an improvement of 10.7% versus prior comparative period
- Q2 FY2025 EBITDA of \$7.5m increased by 31.5% versus pcp, with EBITDA margin of 10.5% for the quarter also increasing vs pcp, as the Group aims for improved margins throughout FY2025.
- Q2 FY2025 net cash position of \$2.2m as at 31 December 2024, with \$16.5m of undrawn banking facilities available.
- Q2 FY2025 positive operating cash flows of \$4.3m. We also believe capital management initiatives with a maiden dividend will be declared at the 1H results.

More importantly and the key basis for the investment thesis is BSA extending the nbn Unified Field Operations Services Contract through to 30 September 2025 with a 12-month extension option. The tender for the new nbn field services contract and teaming with UGL, is a key development for BSA.

Management expects the current profitability run-rate to continue over the remainder of FY2025 subject to client volumes and therefore has increased FY2025 full year EBITDA guidance range to \$26m - \$28m (previously \$24m -\$27m).

We believe BSA chances of renewing the NBN contact for a further 5 years has increased post the JV with UGL adding credibility and financial backing. There is no doubt that the contract renewal is a critical and to some extent binary outcome for the stock. With the stock trading on 3x Ebitda and 5x PE, we see 100%+ upside if the contract is renewed on similar terms or an extended scope. Obviously a non renewal (unlikely but possible) will be devastating to the share price and hence why portfolio position sizing is key.